



## What Can Negotiation Coaching With Gina Rae Hendrickson Do For You?

### **BUILD UP YOUR CONFIDENCE**

- Confidence -enhance your ability to ask for what you need. Studies show that negotiators that have high aspiration rates fare better in a negotiation.

### **STAND STRONG IN THE FACE OF TOUGH NEGOTIATORS**

- Negotiating from strength rather than fear increases your ability to persevere, move through obstacles, and stay focused on your goals, as well as relieve anxiety, and significantly maximize your opportunity for success.

### **MAKE A BETTER DEAL**

- The more collaboration tools you have to assist you navigate around challenging situations, the more you can influence the outcome of important decisions, address the interests of the parties (including you), and develop optimal solutions.

### **TOGETHER WE WILL**

- Identify critical elements that impact your situation
- Develop strengths and mitigate areas of weakness
- Organize a winning strategy based on your needs
- Empower you to negotiate successfully on your own behalf

### **Testimonials**

"I was unable to resolve a difficult dispute with a contractor. With Gina's guidance, I was able to identify the true stumbling blocks, pinpoint weaknesses and strengths, and evaluate my communication skills. I was extremely pleased to solve the problem in a positive way."

*~ Joyce Johnson  
Executor of Family Trust*

"I was involved in a partnership dispute. Because of Gina's coaching on my approach and communication, I felt very confident and capable after two sessions to negotiate on my own behalf, saving thousands of dollars in legal fees.

*~ Dima Ortiz  
Civil Engineer*

*Contact Gina Rae Hendrickson  
No charge for first call  
One to three sessions is often all it takes  
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